



# Balance the Budget

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## Agenda

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- Small City Scenario
- Break-out Budget Scrub
- Sharing the Results
- Final Tips & takeaways

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# Small City – General Fund

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- Total Budget = \$10ML
- Departments Include:
  - Administration includes City Manager, Clerks, Legal, Human Resources
  - Finance and Information Technology
  - Police
  - Public Works
  - Community Development and Growth Planning Departments

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# Scenario Continued

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- City Council Goals
  - Enhance public safety
  - Improve parks and recreation opportunities
  - Plan for a new City Hall
  - Improve customer service (internal and external)
- Budget Policy
  - General fund balanced with revenues exceeding expenses

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# Scenario

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- The 2025 Budget is not balanced
- There is a \$500,000 deficit projected
  - Major retailer left the City impacting sales tax receipts
- Council is unwilling to raise taxes and fees

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# New Items in the 2025 Budget - \$925k

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- A new Permit Technician in DCD \$100k (it's taking too long to get permits issued!!!)
- Hiring bonuses for new Police Officers \$100k (address Officer recruitment/retention issues)
- Costs associated with managing community events \$50k (The Mayor's/City Manager's pet project)
- A \$200k contribution to the Capital Facilities reserve for a new City Hall (saving for the future)
- Implementation of summer camp for children \$50k (A Council pet project)
- Add half-time HR position \$75k (to improve internal customer service)
- A "donation" to the Humane Society to keep it from closing (requested of Council by the non-profit) \$100k
- Invest \$200k in parks maintenance and potential pickleball courts
- Implement electronic permitting system \$50k

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# Tricks of the Trade

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- Furloughs vs layoffs
- Targeted cuts vs across the board cuts
- New revenue sources
- Overhead allocations
- Timing of revenues and expenses – delay investments?
- Collaboration / Teamwork
- Strategy (e.g., Rainy Day Fund?)
- Phasing – Revenue increases or expenditures

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## TIME IS RUNNING OUT!



1/4 quarter gone



1/2 half remaining



Less than half remaining



Your time is up!

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Thanks for Playing Along!!!